

Virginia's List of Leaders

ACCOUNTING FIRMS

	firm	main va office	web site	phone	top va executive	cpas in va
1	KPMG	McLean	us.kpmg.com	(202) 533-7000	Candace H. Duncan	544
2	PricewaterhouseCoopers	Richmond	pwc.com	(703) 918-3000	Cory J. Starr	325
3	Deloitte	McLean	deloitte.com	(703) 251-1000	Gary Tabach	255
4	Goodman & Co.	Norfolk	goodmanco.com	(757) 624-5100	Thomas H. Wilson	175
5	RSM McGladrey ¹	Tysons Corner	rsmmcgladrey.com	(703) 336-6400	Mitch Gorochow	159
6	Argy, Wiltse & Robinson	McLean	awr.com	(703) 893-0600	Paul J. Argy	125
7	Grant Thornton	McLean	grantthornton.com	(703) 847-7500	Richard P. LaFleur	94
8	Yount, Hyde & Barbour	Winchester	yhbcpa.com	(540) 662-3417	Mark Rudolph	77
9	Witt Mares	Newport News	wittmares.com	(757) 873-1587	Alan S. Witt	75
10	Beers & Cutler	Vienna	beersandcutler.com	(703) 923-8300	Ed Offterdinger	72
11	Cherry, Bekaert & Holland	Richmond	cbh.com	(804) 673-4224	Jerry Fox	70
12	Hantzmon Wiebel	Charlottesville	hantzmonwiebel.com	(434) 296-2156	Robert A. Foster	63
13	Keiter, Stephens, Hurst, Gary & Shreaves ²	Glen Allen	kshgs.com	(804) 747-0000	Lewis O. Hall	61
14	Brown, Edwards & Co.	Roanoke	becpas.com	(540) 345-0936	Melinda T. Chitwood	57
15	Watkins, Meegan, Drury & Co.	Vienna	watkinsmeegan.com	(703) 761-4848	Michael E. Meegan	37
16	LarsonAllen ³	Arlington	larsonallen.com	(703) 998-5100	John P. Langan	35
tie	McPhillips, Roberts & Deans	Norfolk	mrdcpa.com	(757) 640-7190	Edward J. Amorosso	35
18	PBGH	Harrisonburg	pbgh.com	(540) 434-5975	Keith L. Wampler	33
19	Cotton & Co.	Alexandria	cottoncpa.com	(703) 836-6701	Matthew H. Johnson	31
tie	Wall, Einhorn & Chernitzer	Norfolk	wec-cpa.com	(757) 625-4700	Marty Einhorn	31
21	Thompson, Greenspon & Co.	Fairfax	tgccpa.com	(703) 385-8888	Tom Cox	30
22	Frank & Co.	McLean	frankandco.com	(703) 821-0702	Robert H. Frank	28
23	Homes, Lowry, Horn & Johnson	Fairfax	hlhj.com	(703) 281-4880	Walter C. Burger	26
24	Cocke, Szpanka & Taylor	Reston	cst-cpa.com	(703) 391-2000	Charles P. Cocke	24
25	Martin, Dolan & Holton	Glen Allen	mdhld.com	(804) 346-9595	Richard E. Dolan	23
26	Swart, Lalande & Associates	Fairfax	slacpa.com	(703) 591-7900	Paul D. Burke	20
27	Mitchell, Wiggins & Co.	Richmond	mwcpcpa.com	(804) 282-6000	William A. Young Jr.	19
28	Wells Coleman & Co.	Richmond	wellscoleman.com	(804) 358-1150	J. Kenneth Timmons	16
29	Foti, Flynn, Lowen & Co.	Roanoke	fflc.com	(540) 344-9246	David Lowen	12
tie	MillerMusmar	Reston	millermusmar.com	(703) 437-8877	G.F. Joey Musmar	12
31	Piascik & Associates	Richmond	piascik.com	(804) 527-1815	Steve Piascik	10
32	Malvin Riggins & Co.	Newport News	malvinriggins.com	(757) 881-9600	Frederick B. Malvin	9
	Ernst & Young	McLean	ey.com	(703) 747-1000	Deborah J. Kissire	WND

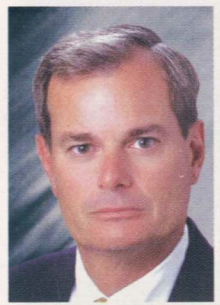
Source: Individual firms

WND: Would not disclose or respond

1 Opened Tysons Corner office in 2006.

2 Firm's Charlottesville office merged with Charlottesville office of Robert L. Tobey and Co.

3 LarsonAllen acquired Langan Associates in May 2006.



2007 will present another year of double-digit growth for many CPA firms. The challenge will be recruiting top talent to meet the growing demand. With salary gaps narrowing, many of today's candidates perceive careers in industry and government as more attractive, as well as offering a superior work/life balance. To compete, CPA firms must be more aggressive in their recruiting and retention practices. Many will hire full-time in-house recruiters for the first time and others will return to campus interviewing. Smart firms will shift from employee incentives for new business to employee incentives for identifying qualified candidates. Internships programs will be expanded and refocused to introduce students to the rewards and benefits of choosing a career in public accounting.

Executive Insight

— Gregory F. Lawson, senior partner, Goodman & Co., Norfolk
Vice chair of the Virginia Society of Certified Public Accountants